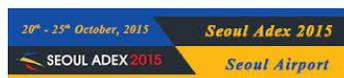


## Defense Export and Logistics Awarded Grant by Washington State Department of Commerce



**Tukwila, Washington U.S.A. October 12, 2015** – The Washington State Department of Commerce has awarded a grant to Defense Export and Logistics (DXL) to attend the Seoul International Aerospace & Defense Exhibition (Seoul ADEX 2015), a biennial event in South Korea October 20 – 25, as part of the Choose Washington State booth.

DXL's participation at Seoul ADEX is supported by a Commerce Export Voucher, which helps small businesses offset export-related expenses to attend international trade shows. Funding for the voucher program comes from the U.S. Small Business Administration's (SBA) State Trade and Export Promotion (STEP) grant. Since the grant's inception in 2011, SBA has awarded Washington State \$4.2 million, making the state one of the largest STEP grant recipients in the nation.

"I'm glad DXL received this grant," stated TJ Ogden, Director for DXL, on learning of the award. "Other northwest based aerospace and defense companies are just finding out that DXL has tremendous expertise to assist in their export compliance matters, as well as international sales and marketing efforts."

Adam Kephart, who is the aerospace coordinator for the Market Development Cooperator Program (a grant from the International Trade Administration) at Washington State, seeks out small to mid-sized businesses in the state to help them grow and export through international trade. "We reach out to aerospace companies and organizations, one of which is the Pacific NW Defense Coalition who recommended DXL. DXL will be part of our Choose Washington Booth at Seoul ADEX and their services complement what the State of Washington has to offer."

For further networking, Kephart has invited Ogden to attend a reception at the U.S. Embassy hosted by Marc Knapper, Chargé d'Affaires. "I look forward to meeting Ambassador Mark Lippert and being at Seoul ADEX," added Ogden.

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## ABOUT DXL

Based in Tukwila, Washington, Defense Export Logistics (DXL) proactively works with its existing network of international defense contacts to provide standalone export compliance solutions and international representation for small to medium sized companies.

DXL makes the complicated simple by providing global trade compliance solutions which enable an organization to legally complete defense transactions within the parameters of international regulations.

DXL's international sales solutions provide growing businesses an opportunity to compete with *an advantage* in the global market.